

Press release L'Horme, 18 October 2007

Continuing strong momentum: Nine-month consolidated sales up 29% to €445 million

Haulotte Group had consolidated sales of €134.7 million in the 2007 third quarter, up from €109.3 million in the same period last year.

As a result, sales of the first nine months increased 29% to €444.9 million (versus €346.2 million for the equivalent prior year period). The breakdown by region and business segment remained broadly stable compared to 2006 with contributions from outside Europe gaining one point following the opening of new sales subsidiaries.

Based on sustained growth in order intake at the end of September of more than 50% and robust sales anticipated for the fourth quarter, management maintains guidance for full year sales growth approaching 25% with a net margin close to 12%.

Upcoming events:

2007 annual sales: 24 January 2008

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