

- Intense activity in 4th quarter: €173.1 M (+52% on Q4 2005)
- 2006 revenues exceed forecasts at €519.3 M (+34%)
- Growth of 15 to 20% expected in FY 2007

Activity in 2006

Haulotte Group generated income from ordinary activities of €173.1 M in the fourth quarter, up by over 50% on Q4 2005. The Group thus closed the fiscal year with a 34% rise in revenues to stand at €519.3m* (as against €387.8m in 2005), higher than the figures announced in September.

Sales in Europe accounted for 90% of the total (89% in 2005). Machine sales represented 84%, equipment hire 11%, with services and financing making up the balance.

*Figures not audited in compliance with IFRS

Outlook 2007:

We can confirm a positive outlook on our markets, highlighted by an over 40% rise in orders taken at the end of December 2006.

Income from ordinary activities in 2007 should rise by between 15 and 20%, thus exceeding the €600m mark. Net profits should top 11% in 2006 as planned and be around 12% in 2007.

Haulotte Group took on a host of challenging opportunities to achieve these encouraging results for FY 2006, but is fully aware that the crucial work remains to be done to prepare for the future, i.e. the need to be increasingly efficient and reactive to anticipate and keep abreast of market changes and to lay the groundwork to achieve profitable growth in upcoming years, in compliance with its original and inventive business model. This concern is the key focus of our strategy and initiatives undertaken for 2007: the reinforcement of production capacity in the first half-year (Spain and Romania), the ongoing development of our sales network (Asia, South America, Middle East) and wider presence at all the major international exhibitions (ARA in February in Atlanta, Bauma in April in Munich).

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Annual results: March 28th, 2007

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Eurolist Compartment B, EURONEXT Paris - Indexes: SBF 120

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