

## Annual revenue forecasts revised upwards

### Business activity in H1 2006:

Haulotte Group's consolidated net sales for the first half of 2006 rose 27% to a record €238.8 million, against €188.7 million for the same period in 2005. European business generated 90% of this overall figure.

\* Non-audited figures.

The breakdown by "activity sector" highlights equipment sales' contribution to group growth, reporting a share of total sales of 84%, or a 3-percentage-point rise on the same period in 2005. The share of total consolidated sales for equipment rental, services and financing each shed 1 percentage point compared to the same period in 2005, falling to 11%, 4% and 1% respectively.

Haulotte Group is confirming its plans to expand production capacity in 2007 by rolling out operations at two new industrial sites, one in Spain's Cantabria region focusing on product diversification, and one in Romania's Argeş region to take advantage of Eastern Europe's emerging markets in the field of platforms. These two projects will not significantly affect business and results in 2006.

### Outlook and results:

A 50%-plus increase in order-taking at the end of June and upbeat prospects on all markets prompted Haulotte Group to revise its business forecasts upwards with an expected rise in revenues of 30 to 35% for 2006, against the 20 to 25% previously announced, and to confirm net profit forecasts of at least 11% for FY 2006.

### **Next bulletins:**

First-half 2006 results: September 25<sup>th</sup>, 2006

Third-quarter 2006 sales : October 19<sup>th</sup>, 2006

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