

Press release L'Horme, October 19th, 2006

Continuous sustained high sales growth: Third-quarter sales surge 29% to €109.3m

For Q3 2006, Haulotte Group recorded consolidated sales of €109.3 million, increasing by €84.7 million over the year-earlier period.

This brings the nine-month total to €346.2m, up 27% (versus last year's €273.4m). The sales breakdown by region and business segment remained broadly stable compared to last year.

We confirm our annual guidance of 30-35% sales growth and profitability of about 11%, based on orders by end September, which continued to increase by 50%, and sustained sales forecast growth in Q4.

Next release:

Annual sales: January 24th, 2007

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