

Financial information

L'Horme, 19 April 2016

2016 First quarter sales of €115.0 million an increase of 17% compared to 2015

2016 Quarter 1 Activity

In the 1st quarter of 2016 Haulotte Group achieved consolidated sales of \leqslant 115.0 million, an increase of + 17% against \leqslant 98.2 million for the same period of the previous year. Currency effects are not material in this period.

Equipment sales were up 19% mainly in Europe (+30%), and North America (+35%) which maintains the trend observed in 2015. The Asia-Pacific area is down 19% due to the slowdown in the Middle-East. Latin America (-6%) continues to be impacted by the situation in Brazil albeit to a lower extent.

Services and Rental activities are also growing, respectively by 5% and 7% compared to the 1st quarter of 2015.

2016 Outlook

This first quarter of activity allows Haulotte Group to confirm, at this stage, its expectation to deliver sales growth of close to 5% in 2016.

Upcoming event:

General meeting: 24 May 2016 2016 HY results: 6 September 2016

VOS CONTACTS

Alexandre SAUBOT Tél.: +33 (0)4 77 29 94 86

relation-investisseurs@haulotte.com

Carine Ploton Tél.: +33 (0)4 77 29 94 86 relation-investisseurs@haulotte.com



Codes: ISIN: FR0000066755- BLOOMBERG: PIG FP - REUTER: PYHE. PA Euronext Paris Compartiment B - Indices: CACS

www.haulotte.com

