Financial Information

HAULOTTE : 2026 Third Quarter Sales

Third-quarter 2026 sales of €121 million, stable compared to last year (-1%)

(at constant exchange rates, excluding IAS29)

Lorette, October 27th, 2026

Revenue by business line - excl. IAS 29 - in € millions	2026	2025	Var %
Equipment sales	333	314	6%
Rental sales	12	15	-22%
Services	53	55	-4%
Total	**398**	**384**	**3%**

The changes presented below are at constant exchange rates, excluding the application of IAS 29 (Argentina and Turkey hyperinflation)

2026 Third Quarter Activity:

During the third quarter of 2026, the global aerial work platform market maintained the positive momentum observed since the beginning of the year, against a complex economic and geopolitical environment that has led customers to adopt a wait-and-see approach and continues to affect international trade.

In this context, Haulotte achieved turnover of €121 million, stable compared with the same period last year.

At the end of September 2026, consolidated sales reached €398 million compared to €384 million last year, representing an increase of +4%.

In line with the first half of 2026, the European region continued to deliver growth, with revenue up 16% year to date.

In Asia-Pacific, year-to-date revenue remained -18% below the same period in 2025, with activity still affected by the conflict in the Middle East.

In North America, 2026 third-quarter activity was in line with the same period last year, bringing revenue growth to +1% at the end of September.

In a market environment that remains less favorable than in other regions, Latin America recorded a -25% decline over the period.

At the end of September 2026, equipment sales grew by +7%, while rental and services activities have decreased by -19% and -3% respectively.

2026 Outlook:

Despite limited visibility and a still uncertain global environment, Haulotte should be able to achieve sales growth of at least 5% in 2026, enabling the Group to return to positive current operating margin close to the level reported in the first half of 2026.

Upcoming events:

2026 Annual sales: February 9th, 2027

2026 Full Year Results: March 9th, 2027

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