

**Quarter 1 2014 revenue of €89.3 million
an increase of 16% compared to 2013 at constant exchange rates**

2014 Quarter 1 Activity

Haulotte delivered consolidated sales of €89.3 million in the first quarter of 2014, compared with €79.2 million in Q1 2013 from continuing operations (up 16% using constant FX rates, after adjusting for the sale of the UK rental business in June 2013). Equipment sales increased 15% representing 83.4% of total sales (versus 83.6% in 2013); Service was up 26% and the remaining Rental activity up 6%, (all at constant FX rates compared to with 2013).

Sales increased significantly in North America (+40% excluding currency impact), Asia-Pacific (+30% excluding currency impact) and Europe (+17% excluding currency impact). Latin America shows a decrease of 18% (excluding currency impacts), mainly due to several large orders delivered in Q1 2013, which have not been received yet for 2014.

2014 Outlook

The increase in sales and order intake in the first quarter allows Haulotte Group to confirm its forecast of revenue growth of more than 10% in 2014.

Upcoming event:

General meeting: 27 May 2014
2014 HY results : 3 September 2014

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