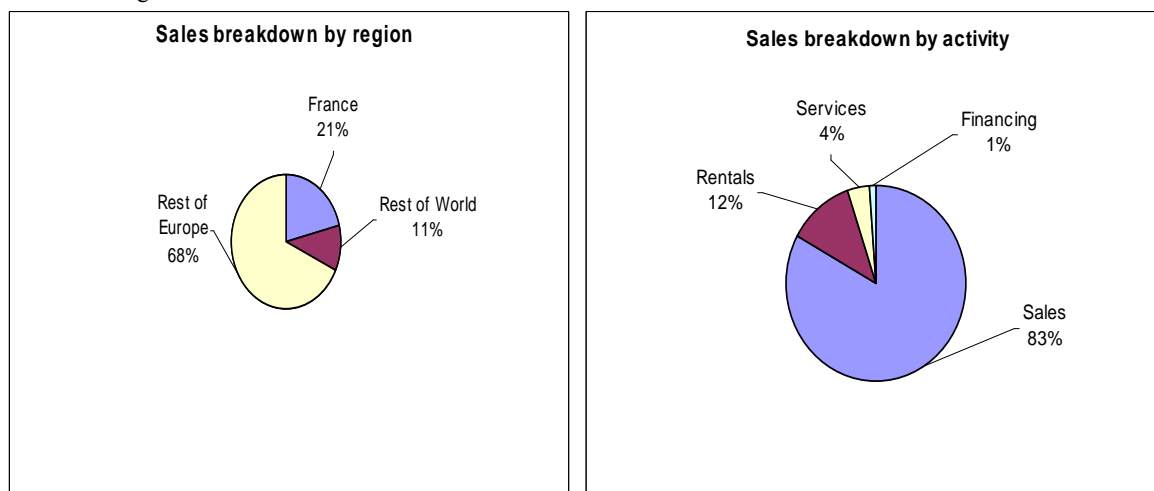


## Sustained activity at end September 2005 marked by a 45% surge in consolidated sales Annual sales forecast revised upward

Group Pinguely Haulotte has posted a 45% surge in net consolidated sales for the first nine months of 2005 at M€ 273.4, compared to M€ 188.7\* for the same period in 2004.

Q3 sales came to M€ 84.7\*, up 25%, due to a somewhat less favourable base effect in Q3 than in Q1.

\*un-audited figures



### Change in company guidance

Bolstered by good visibility, with an order book up 60% at end-September, and solid fundamentals, Pinguely Haulotte is looking for a 40% to 45% boost in sales over last year. Net profit should exceed M€ 30, as expected.

### Next event

Release of sales for FY2005: 24 January 2006

### YOUR CONTACTS

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