

2014 quarter three sales increase by 39%, compared with Q3 2013, to €113 million

Revenue by business line in € millions	YTD Sep 2014	YTD Sep 2013	change
Equipment sales	272.9	215.5	+ 27 %
Equipment rental	17.3	16.5	+ 5 %
Services	29.7	25.2	+18 %
Total	319.9	257.2	+24%

2014 Quarter 3 activity:

In Q3 2014, Haulotte Group continued the positive trend observed during the first half of the year, achieving consolidated sales of € 113 million, up 39% against 2013. Cumulatively, sales amount to € 319.9 million versus € 257.2 million at the end of September 2013, an increase of 24% between the two periods (+26% at constant exchange rates).

Sales continued to make significant progress in Europe (+36% at end-September) driven by rental fleet renewal, in Asia Pacific (+37%) and in North America (+28%). Latin America (-27%) confirms the trend observed during the first half.

Service revenue growth also continued at the same pace as seen in the first half, delivering growth of 18% at end-September 2014.

Outlook

Looking forward, Haulotte Group expects an annual growth in sales of close to 20%.

Upcoming event:

Annual sales: 11 February 2015

CONTACTS

Alexandre SAUBOT
Tél. : +33 (0)4 77 29 94 86
relation-investisseurs@haulotte.com

Carine Ploton
Tél. : +33 (0)4 77 29 94 86
relation-investisseurs@haulotte.com



Codes : ISIN : FR0000066755- BLOOMBERG : PIG FP - REUTER : PYHE . PA
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www.haulotte.com