

- **2007 revenue: €652.7 million (+26%)**
- **Record 4th quarter sales: €207.8 million**
- **Positive 2008 outlook**

2007 highlights

Haulotte Group ended the year with sales of €652.7 million*, up 26% from 2006. Sales in the fourth quarter accelerated significantly to €207.8 million from €134.7 million in the third quarter and €173.1 million in the fourth quarter of the prior year.

This growth was driven by strong equipment sales that accounted for 86% of consolidated revenue compared with 84% in 2006. Europe accounted 89% of total sales in the period (90% in 2006). To support this momentum, Haulotte Group launched new manufacturing plants that contributed more than €35 million to 2007 sales. The Group also continued to strengthen its commercial network, opening new offices in Mexico, Dubai and Argentina.

* Unaudited figure

Share buy back program

For its share buy back program, Haulotte Group has selected an independent investment services provider. In the performance of its mission, in 2007 it purchased 697,420 shares for €16,997,951. The company does not exclude further purchases under this program according to stock price trends.

2008 outlook

Foreseeing stability in the market worldwide in the year ahead and with 2007 order intakes providing good visibility for the first half, Haulotte Group expects 2008 sales to exceed €700 million.

Despite continued increases in raw material prices and persistent tension in financial markets (interest rates and currency), the net margin for 2008 should be close to 11%.

Upcoming events:

Publication of annual results: 4 March 2008

Publication of first-quarter sales: 22 April 2008

General Meeting: 22 April 2008

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